Dear Esteemed Travel Partner,

We hope this message finds you well. We would like to inform you of an upcoming <u>change in</u> the commission structure for Vietnam Airlines ticket transactions, effective from 1st January 2024.

**Revised Commission Structure** 

Effective Date: 1st January 2024

**Commission Payable: 0.00%** 

**Applicable Transactions**: All tickets issued in India for travel on all <u>SITI / SOTO / SOTI / SITO</u> transactions there will be **NIL / 0.00%** commission applicable.

Ticket Stock: VN (738)

This change is part of our ongoing efforts to enhance our services and ensure a fair and sustainable partnership. We trust that this adjustment will contribute positively to our collaboration and further strengthen our relationship.

Please ensure that your team is aware of this change to avoid any inconvenience in processing transactions. We appreciate your understanding and cooperation in implementing this adjustment.

If you have any questions or require further clarification, feel free to reach out to our dedicated support team at:

DEL: sale2.in@vietnamairlines.com

BOM: sale3.in@vietnamairlines.com

Thank you for your continued partnership, and we look forward to achieving greater success together in the coming year.

Best regards,

Vietnam Airlines Sales